#### BEFORE THE DIVISION OF INSURANCE

#### STATE OF COLORADO

#### **FINAL AGENCY ORDER 0-06-141**

# IN THE MATTER OF THE MARKET CONDUCT EXAMINATION OF OLD REPUBLIC INSURANCE COMPANY,

## Respondent

\_\_\_\_\_\_

**THIS MATTER** comes before the Colorado Commissioner of Insurance (the "Commissioner") as a result of a market conduct examination conducted by the Colorado Division of Insurance (the "Division") of Old Republic Insurance Company (the "Respondent"), pursuant to §§ 10-1-201 to 207, C.R.S. The Commissioner has considered and reviewed the market conduct examination report dated October 12, 2005 (the "Report"), relevant examiner work papers, all written submissions and rebuttals, and the recommendations of staff. The Commissioner finds and orders as follows:

## **FINDINGS OF FACT**

- At all relevant times, the Respondent was a corporation licensed by the Division to conduct all lines of property and casualty insurance, including workers' compensation insurance.
- 2. In accordance with §§ 10-1-201 to 207, C.R.S., on or about October 12, 2005, the Division completed a market conduct examination of the Respondent's workers' compensation insurance business. The period of examination for workers' compensation insurance covered July 1, 2002 to December 31, 2004.
- 3. In scheduling the market conduct examination and in determining its nature and scope, the Commissioner considered such matters as complaint analyses, underwriting and claims practices, pricing, product solicitation, policy form compliance, market share analyses, and other criteria as set forth in the most recent available edition of the examiners' handbook adopted by the National Association of Insurance Commissioners, as required by § 10-1-203(1), C.R.S.
- 4. In conducting the examination, the examiners observed those guidelines and procedures set forth in the most recent available edition of the examiners' handbook adopted by the National Association of Insurance Commissioners and the Colorado insurance examiners handbook. The Commissioner also employed other guidelines and procedures that he deemed appropriate, pursuant to § 10-1-

204(1), C.R.S.

- 5. The market conduct examiners prepared the Report. The Report is comprised of only the facts appearing upon the books, records, or other documents of the Respondent, its agents or other persons examined, or as ascertained from the testimony of the Respondent's officers or agents or other persons examined concerning Respondent's affairs. The Report contains the conclusions and recommendations that the examiners find reasonably warranted based upon the facts.
- 6. Respondent delivered to the Division written submissions and rebuttals to the Report.
- 7. The Commissioner has fully considered and reviewed the Report, all of Respondent's submissions and rebuttals, and all relevant portions of the examiner's work papers.

### **CONCLUSIONS OF LAW AND ORDER**

- 8. Unless expressly modified in this final agency order (the "Order"), the Commissioner adopts the facts, conclusions and recommendations contained in the Report. A copy of the Report is attached to the Order and is incorporated by reference.
- 9. Issue A concerns the following violation: Failure to provide claim payments and reserve documents required to perform the review and comparison of information reported to the NCCI in a timely manner. The Respondent shall provide written evidence that it shall maintain the required records to perform the review and comparison of information reported to the NCCI in a timely manner for future Market Conduct examinations to ensure compliance with Colorado insurance laws. The Division's records indicate that the Respondent has complied with the corrective actions ordered concerning this violation.
- 10. Issue B concerns the following violation: Failure, in some cases, to maintain records required when writing workers' compensation policies, which contain Colorado exposure. The Respondent shall provide written evidence that it shall maintain audit worksheets and/or other documentation to show a description of the duties of employees to enable verification of billing classifications to ensure compliance with Colorado insurance laws. The Division's records indicate that the Respondent has complied with the corrective actions ordered concerning this violation.
- 11. Issue C concerns the following violation: Failure to provide the insured with a form to indicate their awareness of the premium differential available when an insured selects a cost containment option and/or a designated medical provider and to maintain this signed form in the insured's underwriting file. The Respondent shall

provide written procedures that it shall maintain a copy of a signed form in the insured's underwriting file stating that the insured has indicated their awareness of the premium differential available if they choose a medical cost containment option and if they select a designated medical provider to ensure compliance with Colorado insurance laws. The Division's records indicate that the Respondent has complied with the corrective actions ordered concerning this violation.

- 12. Issue D concerns the following violation: Failure, in some cases, to implement loss cost multipliers as filed with the Division for workers' compensation policies with Colorado exposure. The Respondent shall provide written evidence that it has taken the appropriate steps to ensure that it will apply correct loss costs multipliers to workers' compensation policies with Colorado exposures in compliance with Colorado insurance laws. The Division's records indicate that the Respondent has complied with the corrective actions ordered concerning this violation.
- 13. Issue E concerns the following violation: Failure, in some cases, to apply the correct audit or rating rule methodology when calculating premiums on workers' compensation policies that contain Colorado exposures. The Respondent shall provide written evidence that it has taken the appropriate steps to ensure that it will apply correct rating methodology when rating workers' compensation policies with Colorado exposures in compliance with Colorado insurance laws. The Division's records indicate that the Respondent has complied with the corrective actions ordered concerning this violation.
- 14. Issue F concerns the following violation: Failure, in some cases, to maintain sufficient documentation to justify the application of schedule rating debits to files without experience modifications. The Respondent shall provide written evidence that it will maintain policy files that contain adequate documentation to support any variance in rates charged from the scheduled rating plan to ensure compliance with Colorado insurance laws. The Division's records indicate that the Respondent has complied with the corrective actions ordered concerning this violation.
- 15. Issue G concerns the following violation: Failure, in some cases, to accurately report unit statistical card information to NCCI. The Respondent shall provide written evidence that it has taken appropriate steps to ensure it will correctly report unit statistical information to NCCI to ensure compliance with Colorado insurance laws. The Division's records indicate that the Respondent has complied with the corrective actions ordered concerning this violation.
- 16. Pursuant to § 10-1-205(3)(d), C.R.S., the Respondent shall pay a civil penalty to the Division in the amount of six thousand and 00/100 dollars (\$6,000.00). This fine represents a combined fine for the cited violations of Colorado law. This fine was calculated in accordance with Division guidelines for assessing penalties and fines, including Division bulletin no. 1-98, issued on January 1, 1998.

- 17. Pursuant to § 10-1-205(4)(a), C.R.S., within sixty (60) days of the date of this Order, the Respondent shall file affidavits executed by each of its directors stating under oath that they have received a copy of the adopted report and related order.
- 18. Unless otherwise specified in this Order, all requirements with this Order shall be completed within thirty (30) days of the date of this Order. Respondent shall submit written evidence of compliance with all requirements to the Division within the thirty (30) day time frame, except where Respondent has already complied, as specifically noted in the Order. Copies of any rate and form filings shall be provided to the rate and forms section with evidence of the filings sent to the market conduct section. All self-audits, if any, shall be performed in accordance with the Division's document, 'Guidelines for Self Audits Performed by Companies' presented at the market conduct examination exit meeting. Unless otherwise specified in this Order, all self-audit reports must be received within ninety (90) days of the Order, including a summary of the findings and all monetary payments to covered persons.
- 19. This Order shall not prevent the Division from commencing future agency action relating to conduct of the Respondent not specifically addressed in the Report, not resolved according to the terms and conditions in this Order, or occurring before or after the examination period. Failure by the Respondent to comply with the terms of this Order may result in additional actions, penalties and sanctions as provided for by law.
- 20. Copies of the examination report, the Respondent's response, and this final Order will be made available to the public no earlier than thirty (30) days after the date of this Order, subject to the requirements of § 10-1-205, C.R.S.

**WHEREFORE**: It is hereby ordered that the findings and conclusions contained in the final examination report dated October 12, 2005, are hereby adopted and filed and made an official record of this office and the above Order is hereby approved this 15th day of February, 2006.

David F. Rivera

Commissioner of Insurance

DETAL

## CERTIFICATE OF CERTIFIED MAILING

I hereby certify that on the 15th day of February, 2006, I caused to be deposited the FINAL AGENCY ORDER No. O-06-141 IN THE MATTER OF THE MARKET CONDUCT EXAMINATION OF OLD REPUBLIC INSURANCE COMPANY, in the United States Mail via certified mailing with the proper postage affixed and addressed

Mr. James Kellogg, President Old Republic Insurance Company 307 N. Michigan Ave. Chicago, IL 60601

Deborah J. Matthews, Manager Regulatory Compliance Old Republic Insurance Company 307 N. Michigan Ave. Chicago, IL 60601

> Dolores Arrington, AIE, AIRC, ACS, MA Market Conduct Section

Store arington